

**## About You** b1) I've enjoyed working with LEB hosts and fully support the idea of being able to get a great quality product at a great price with little to no sacrifice on any features / quality. b2) I've worked with WHMCS and SolusVM when i was considering starting up my own hosting company, This was pre SolusVM attacked, when that happened about a month or two ago i decided to hold off a bit before continuing. I canceled the servers i was renting from the provider and took it as a loss. I didn't want to fall victim and come out as a new provider during the hacks. b3 and b4) Never worked for a provider previously.

**## About Your Vision** c1) Providing powerful and reliable KVM servers at a great and competitive pricing. c2) Offering great customer service, and working to achieve a respected reputation in the community and being know for the great service provided. c3) I'm going into collage for a networking and database administration course. I don't have experience with working with clients but do know my way around the software from when i was testing on creating a provider. c4) I personally feel i'm a business minded person i try to look at things from their future impact on my self and that can be applied to a company perfectly. I can only grow in my resources i'm sure while i'm in collage i will be meeting some great like minded people like me who i can bring in to work with me on building this vision and increasing the company in size and services provided. c5) Like i had mentioned earlier, I put alot of thought into creating a provider, and spent quite a bit of money. I was only put off by the SolusVM volatility's and decided that now wasn't the time to go public with my services.

**## Building Your Vision** d1) Primarily the LEB market and those seeking to get the best service for their money. d2) Through Postings on LEB, LET, and other forums. (Plus word of mouth) d3) Yes, smart business actions will insure that we can stay in business, providing more quality products and allowing for profitable margins on the products provided and trying to minimize the

amount of wasted server resources. d4) Yes, I already put a lot of money into resting servers when I considered becoming a provider before hand. And with the previous host I was considering on making I had and still do have the money on hand to pay service bills for a few months until the service became profitable.

**## Your Capabilities To Serve Your Vision?** e1) What is your level of technical experience? e2) What is your level of problem-solving capabilities? e3) I can't place a number of hours on how long I'll have on a daily basis to put into it, but I'm available throughout the day and evening, even when I'm in college I will have a quite a few hours inbetween classes and in evenings to work on customer issues and checking that all services are running well. e4) I'll be at school 4 days out of the week, other than during class time I'll have full availability to work on growing this business. Summers and breaks I'll have all day to be there for the customers. I have always had a personal policy of treating the customer as if they were me and how I would want it to be handled.

**## Plans and Projections** f1) KVM f2) Based on the servers hardware I would only provide two (due to that you can't oversell the ram) in the future with better servers the number of plans would grow or specs would increase. f3) KVM 1

256MB ram 256MB Swap 512GB Bandwidth @ 100 mbps 30GB Raid 5 Storage 2 IPv4 Addresses \$4/Month

KVM 2

512MB ram 512MB Swap 1TB Bandwidth @ 100 mbps 60GB Raid 5 Storage 2 IPv4 Addresses \$7/Month

f4) To have all available server slots filled and saving money from the sales to reinvest in the business (2nd node maybe) f5) More than one node filled with happy clients all bills fully covered from income from clients. f6) Large nodes, multiple CPU's, High Ram, Balancing the costs, income and quality of the service. able to make a

decent income for my time. f7) Expanding to a team of two or more and having happy clients who love the service.

**## Margins & Profits** After the 6 months has passed your lease on the servers will be \$200/Month, an additional \$16/Month for WHMCS and then an approximate of \$10/Month depending on your Virtualisation Panel choice. Lets give you a buffer and associate your total monthly cost for the operation at \$250. g1) With the number of clients listed in g2 i would be bringing in about \$325 before payment processing costs. That will cover the full price of the servers. To become profitable a second node would be needed to raise income. The money earned in the first 6 month along with personal money would be used to purchase a more powerful node and collocate it in a data center. g2) 35 KVM 2 clients and 20 KVM 1, totaling 60. More if everything is running well. g3) Anything that isn't a loss, as i said above till a more powerful server i provide this will be cutting it close to the line for profitability, but by the time the 6 months is up the goal is to have build a good customer relationship and adding on more nodes to improve profits. g5) I want it to be profitable, but with the specs it isn't the greatest node to be used for kvm services, but we will be able to use it to get our name out and once we start a second node there should be alot of money to be made thanks to only needing to pay the colo costs for the data center.

**PS: Thanks for entering!** h1) I have the name all picked out and i already have the domain thanks to the previous experience. The domain i have is [[redacted]] part of why im using KVM. I would also attempt to get the domain [[redacted]] if i win this competition. I would also be registering the brand [[redacted]] as a trademark as i start the host. If you have any person questions for me that would help you in making a decision and please don't hesitate to send me back an email or to contact me on LET. I hope to hear back from you in the near future and thanks for the contest no matter who wins.