#### ## About You

- b1) Why are you entering this competition?
  - I have an idea about a VPS provider on the cloud.
- b2) What experience do you have in the industry?
  - 3 years of experience, started out with a hosting company the moved to a VPS provider (redacted) and then owning a full domain registrar and hosting company.
- b3) If you have worked previously for other providers please list them?
  - N/A
- b4) Have you ever worked for or been associated with a deadpool provider?
- No

#### ## About Your Vision

- c1) What is your vision for your provider?
  - Low end Cloud system based on SolusVM
- c2) What specifically will make your provider unique to existing providers?
  - The cloud and low cost VPS with low cost resources to be purchased.
- c3) What qualities/skills do you possess that are advantageous to your vision?
  - I am a skilled programmer:) also i have knowledge on unix systems, shells, and stuff like that:D, i think 2-3 years of experience on my back will be beneficial for the company (if i win).
- c4) What qualities/skills do you believe are required for the long-term viability and sustainability of your vision?
  - Just a strong will, patient, and great carisma.
- c5) If you have these great ideas why aren't you executing these ideas now? Why is your vision not already

a provider?

- Well always a startup is like a win-lose, you may be successfully but at the same time you can lose everything, i am a bit coward to invest above 2000\$ for something i am not sure it will give its result.

## ## Building Your Vision

- d1) What is your target market?
  - Cheap low end VPS, Cloud clients:), Developers, small business
- d2) How will you connect with this market?
  - Lowendbox, Forums, mouth to mouth advertising, blog posts, competitions, and sponsorizations.
- d3) Are you confident that this market can sustain you?
  - Yes i am sure that it will, there are plenty of Datacenters who provide low end and high specs dedicated servers.
- d4) Are you willing to make financial self-investment to build your vision?
- Yes i am, if i have the right kick on my but , i can start to walk :) or even run if i need to.

# ## Your Capabilities To Serve Your Vision?

- e1) What is your level of technical experience?
  - I have a good understanding of servers, unix, good programming skills which i believe will be required to make specific and unique changes to how the system will work.
- e2) What is your level of problem-solving capabilities?
  - In what context?:)
- e3) How much time can you assign to make your vision of a provider become a reality?
  - within 1 month i can launch the Startup
- e4) How much time can you assign over the long-term to ensure it's viability and sustainability in to the future?

-Fully dedicated to it, since my other company, does not require to much attention.

## ## Plans and Projections

- f1) What virtualisation technology will you be working with?
  - Xen or KVM, with SolusVM
- f2) How many plans would you start with?
  - It will be a No Plan Basis, or better say, buy resources :), if you need 1 gb HDD and 5GB RAM you get what you ask for :).
- f3) Please list those plans in detail (CPU,RAM,HDD..etc) and assign a dollar value in USD or converted to USD.
  - Maybe we will also feature specific plans for lowend.
- f4) What is your 3 month milestone?
  - building the system, within 1 month, and at the same time, calculating the requirements of my market, launching the startup.
- f5) What is your 6 month milestone?
  - Advertisement, addapting and providing sponsorizations so the word can get out there about the company.
- f6) What is your 1 year milestone?
  - focusing on the upgrading the infrastructure and marketing
- f7) What is your 2 year milestone? N/A

# ## Margins & Profits

After the 6 months has passed your lease on the server will be \$150/Month, an additional \$16/Month for WHMCS and then an approximate of \$10/Month depending on your Virtualisation Panel choice. Lets give you a buffer and

associate your total monthly cost for the operation at \$180.

- g1) What profit margin are you aiming for in percentage?20% 40% Profit margin
- g2) How many customers do you assume you can fit on your server?
  - With the specific server = 50-60 Clients.
- g3) What is the minimum amount you expect to extract from your server per month excluding costs?
  - 100\$-200\$
- g4) What is the minimum amount you expect to extract from your server per month including costs?
  - 200\$ 300\$
- g5) What is the maximum amount you expect to extract from your server per month excluding costs?
  - 200\$ 400\$
- g6) What is the maximum amount you expect to extract from your server per month including costs?
  400\$ 600\$

Thank you